- 10 service to a customer. I'm Intermedia, and I go and
- 11 win that customer from BellSouth. I convince them they
- 12 should take service from Intermedia.
- I then go to BellSouth and I say,
- 14 BellSouth, I want to buy that loop as an unbundled loop
- 15 so I can continue providing service to that customer.
- 16 Does that mean BellSouth strips the electronics off the
- 17 end of that loop before I can get my hands on it?
- 18 A. I don't know. When you want an unbundled
- 19 loop for that customer, we will provision one. If the
- 20 way to do that would be to remove the electronics off
- 21 of the existing loop, that's the way it would be done.
- 22 Another way to do that is to use another
- 23 loop that's available in that cross-section, provide
- 24 that to you, and that's what would be done. It would
- 25 depend on the circumstances that existed at the time 0272
- 1 that you made your request. When you ask us for an
- 2 unbundled loop, we'll provide you an unbundled loop.
- 3 Likewise, if it was, say, ISDN service, and
- 4 you wanted to resell the ISDN service, you could do
- 5 that. You could purchase the ISDN service and resell
- 6 it at the wholesale rate. But if you just want an
- 7 unbundled loop capable of providing ISDN service, we
- 8 would sell you an unbundled loop, which means that's
- 9 just the loop, and you would provide the electronics
- 10 associated with it.
- 11 Q. To the extent that BellSouth has provided
- 12 DS1 or ISDN lines to CLECs, has it ever stripped the

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ATTACHMENT H

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0244
          BEFORE THE TENNESSEE REGULATORY AUTHORITY
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2 IN RE:
                                            DOCKET NO.
 3 BELLSOUTH TELECOMMUNICATIONS, INC.'S )
    ENTRY INTO LONG DISTANCE (INTERLATA) )
 4 SERVICE IN TENNESSEE PURSUANT TO
    SECTION 271 OF THE TELECOMMUNICATIONS )
 5 ACT OF 1996
                   TRANSCRIPT OF PROCEEDINGS
 7
                    Wednesday, May 6, 1998
 8
                          VOLUME II E
10 APPEARANCES:
11 For BellSouth:
                              Mr. Guy M. Hicks
                              Mr. William J. Ellenberg, II
                              Mr. Bennett Ross
12
13 For AT&T:
                              Mr. James P. Lamoureux
14 For MCI:
                              Mr. Richard D. Melson
                              Ms. Susan Berlin
15
    For TCG MidSouth, Inc.: Ms. D. Billye Sanders
    For Consumer Advocate:
                              Mr. Vance L. Broemel
17
    For ACSI, SECA,
18 and Brooks:
                              Mr. Henry Walker
19 For Sprint:
                              Ms. Carolyn Tatum Roddy
20 For Intermedia, LCI,
                              Mr. Jonathan E. Canis
    and WorldCom:
                              Mr. H. LaDon Baltimore
21
    For NEXTLINK:
                              Ms. Dana Shaffer
22
                              Mr. Henry C. Campen, Jr.
23 For BellSouth
    Long Distance:
                              Mr. Guilford F. Thornton, Jr.
    Reported by:
 25 Teri A. Campbell, RPR, CCR
 0245
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 1
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     ALPHONSO J. VARNER:
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- 13 electronics off of that before handing those circuits
- 14 over to a CLEC?
- 15 A. When you say "lines," are you talking about
- 16 loops?
- 17 Q. I'm ordering a DSl loop from BellSouth.
- 18 I'm Intermedia.
- 19 A. Okay. Your question was?
- 20 Q. An existing loop to an existing customer
- 21 location. Do you strip the -- have you ever stripped
- 22 the electronics that define the DS1 or HDSL service off
- 23 that loop in order to give it to me?
- 24 A. Oh, I don't know.
- 25 Q. The next line of questions deal with 0273
  - 1 digital loop carriers. Again, checklist items No. 2,
  - 2 unbundled network elements; and, 4, unbundled loops. I
  - 3 know you already discussed this at some length with
- 4 Mr. Campen and Mr. Lamoureux, so I have just a couple
- 5 of pretty brief questions on that.
- 6 You indicated that BellSouth provides next
- 7 generation digital loop carriers. It currently deploys
- 8 that. Is that true?
- 9 A. We do deploy it. We don't provide it.
- 10 Q. I'm sorry. I mean deploying in your own
- 11 network.
- 12 A. Yes, we do.
- 13 Q. It was my recollection that you did not
- 14 know the percentage -- well, let me ask another
- 15 question. You also include universal digital loop
  - 16 carriers. Is that true?

- 17 A. We use -- we do have universal digital loop
- 18 carriers.
- 19 Q. So you currently have deployed three
- 20 different kinds of digital loop carriers; integrated,
- 21 universal, and next generation. Is that true?
- 22 A. Yes. In a general category, that's
- 23 correct.
- 24 Q. Now, we described before the problem with
- 25 the integrated digital loop carrier is out in the field 0274
  - 1 it bundles 24 different circuits together with a single
  - 2 high capacity circuit, and that high capacity circuit,
  - 3 a DS1 or a fiber circuit, goes directly into the
  - 4 switch. That's why it's hard for us to strip
  - 5 individual circuits off of that. Is that a fair
  - 6 characterization of the problem?
  - 7 A. I don't think that's a problem. In fact,
  - 8 that is one of the benefits of utilizing integrated
  - 9 digital loop carrier to provide basic local exchange
- 10 service, is that you don't have to invest in having
- 11 channel banks in the office like you do with a
- 12 universal digital loop carrier. You can in fact
- 13 terminate the lines off the digital loop carrier
- 14 directly into the switch, and you don't need channel
- 15 banks. I don't characterize that as a problem.
- Now, that same benefit that makes it
- 17 economical to provision local exchange service also
- 18 means that you're not able to provide unbundled loops
- 19 utilizing that technology. So that means that when

- 20 someone wants an unbundled loop for a customer that is
- 21 served with that technology, you have to use some other
- 22 means to provision the unbundled loop because it can't
- 23 be provisioned using that technology.
- 24 Q. Okay. I won't refer to it as a problem
- 25 then. I'm talking about the challenge of deriving 0275
  - 1 individual loops off an aggregated system like a DLC.
  - 2 The concern with the ability to derive individual loops
  - 3 off a system, that is not a concern with next
  - 4 generation. Is that true?
  - 5 A. No, it's not, nor is it a concern with
  - 6 universal.
  - 7 Q. So from today on if BellSouth deployed next
  - 8 generation DLCs in its network and discontinued the
  - 9 installation of IDLCs, there would be no restrictions
- 10 on its ability to derive individual channels and sell
- 11 them as unbundled network elements?
- 12 A. That would be correct. But it would be
- 13 more costly, is my understanding. The details of that
- 14 you would need to ask Mr. Milner.
- 15 Q. One other thing. We talked about two
- 16 different ways of deriving individual circuits from an
- 17 IDLC system. One is to build a parallel -- I quess
- 18 they call it home run when you have a direct line from
- 19 the end office to the end user and it's not aggregated
- 20 and doesn't go through a multiplexer or DLC. I use the
- 21 term "home run." So that's one way to do it. If no
- 22 facilities are available, you do a special construction
- 23 arrangement.

- 24 Let me ask if one other option is
- 25 available. Instead of those two options, couldn't you 0276
  - 1 also take another DLC like the one you have out in the
  - 2 field -- couldn't you install that in the central
  - 3 office and effectively use that like a multiplexer and
  - 4 use that to derive individual circuits before they get
  - 5 connected into the switch?
  - 6 A. What you describe there is essentially
  - 7 saying convert the IDLC to a universal DLC.
  - 8 Q. Yes.
  - 9 A. If we had to do that then, that would be
- 10 one of the situations wherein special construction
- 11 charges would apply if that was the most economical way
- 12 to do it. Again, in those cases, those are not ways of
- 13 deriving loops from the system. I want to be very
- 14 clear about that. Those are alternative means of
- 15 providing unbundled loops. So that -- because of the
- 16 fact that you can't provision and utilize the
- 17 integrated digital loop carrier system.
- 18 So we establish copper pairs or utilize
- 19 next generation if that's available. And if we don't
- 20 have either one of those available, which is a
- 21 situation we haven't encountered yet, what we would do
- 22 then is we would go to what is the most economical way
- 23 we could in fact construct equipment to provision an
- 24 unbundled loop and, in that case, special construction
- 25 charges would apply depending on what the forecast 0277
  - 1 requirements were for that particular area.

## **CERTIFICATE OF SERVICE**

I, Arethea P. Johnson, hereby certify that I have served a copy of the "Initial Comments Of Intermedia Communications Inc." this 25th day of September, 1998, upon the following parties via hand delivery:

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